

Mentor

MEANS BUSINESS

BIOMEDICAL | ADVANCED MANUFACTURING | AEROSPACE

MENTOR, OHIO USA

The City of Mentor is a manufacturing leader in the state of Ohio with a strong concentration of research and development, engineering, and metalworking companies serving the advanced manufacturing, aerospace, polymer, and biomedical industry clusters. Nearly 300 manufacturers have chosen Mentor as their home.

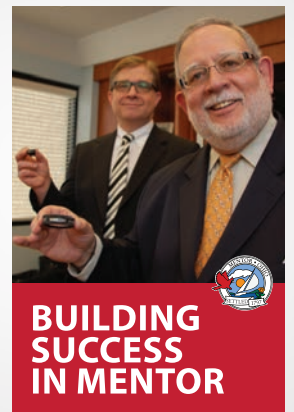
A STRATEGIC LOCATION WHERE GLOBAL COMPANIES SUCCEED

- Direct access to multiple major interstate highways, national railroads, international and general aviation airports
- 30 kilometers from the deepwater Port of Cleveland, Ohio, which handles over 13 million tons of containerized and uncontainerized cargo annually and offers an express route to Europe connecting the Great Lakes to the Port of Antwerp
- Located within 800 kilometers of 50% of the US population
- Direct access to USMCA Trade Partners
- Foreign Trade Zone designation
- Significant monetary incentives for direct investment and job creation
- Attractive and safe community on shores of Lake Erie consistently voted as one of the "Best Places to Live in America"

We invite you to learn more about what Mentor has to offer.

DIGITAL DOWNLOAD

Read how direct investment in the City of Mentor has led to success with a number of internationally owned businesses.



A MANUFACTURING CENTER

Mentor has eleven industrial parks and over 3,200 hectares zoned for manufacturing use with sites varying in size up to 80 acres.

EVERY BUSINESS NEEDS A MENTOR

By choosing the City of Mentor, Ohio as a point of entry into the USA market, you gain an immediate competitive advantage. Mentor offers international companies a "soft landing" by providing or arranging immediate access to trusted and affordable providers of professional services important to foreign investors. These include:

- Site selection assistance, including identifying affordable office, production, warehousing, wet lab, or clean room space
- Employee recruitment and access to specialized worker training
- Banking and accounting services, including personal banking
- Immigration and visa assistance, business startup, intellectual property protection, and other legal services
- Translation assistance and language training
- Payroll and HR services
- Housing and driver licensing assistance

We start working for you immediately by lowering the cost of doing business. Mentor and the state of Ohio provide financial assistance that includes grants based on job creation and investment, tax credits, lower-interest loans, property tax abatement, and public infrastructure improvements needed for your project. Ohio enjoys one of the lowest overall business tax burdens among the 50 states. You can also immediately locate in an established Foreign Trade Zone and near a deep-water port with regular, expedited service to Europe.

Our commitment does not stop once you are established. Mentor companies enjoy a close working relationship with local government in a business-friendly atmosphere. We are a "trusted partner" committed to your success and growth. Mentor provides services directly or enjoys close relationships with providers that can help you expand or broaden your market once here. These include:

- Introductions and networking with Northeast Ohio's healthcare ecosystem, including hospitals and universities
- Export & Import Assistance
- Domestic market research
- Identifying venture capital and angel investors
- Partnering with higher education institutions for R&D and commercialization
- Connecting you to a community of international companies in and around our borders to share common challenges and best practices
- Connecting you to local consulates
- Providing direct access to local government leadership

So, consider the City of Mentor as your gateway to Ohio's MedTech Innovation Corridor. Whether you are an early-stage company or already have a global presence, Mentor has a wide range of services tailored to meet your needs - because everyone needs a business Mentor.

AT A GLANCE

47,450

Population

260,487

Consumers within primary retail trade area

1,700

Number of Businesses

300

Manufacturers, 7th Largest in Ohio

\$2.5 Billion

Annual Manufacturer Shipments

325+

Retailers. Ranked 6th in Retail Sales Volume in the State of Ohio with over \$1.5B in annual sales

170

Eateries, Ranked 7th in Ohio. 1st per capita.

3.2 Million

Square Feet Retail Development.

32

Shopping Centers

93%

Secondary Education Graduation Rate

\$172,400

Median Home Value

\$72,615

Median Household Income

Sources: Claritas, Inc. PRIZM, Inc., City-Data.com, census.gov

MENTOR FACTS

Settled in 1797 and incorporated in 1963. The city's name originates from ancient Greek literature; Mentor was the tutor of Telemachus, the son of Odysseus.

Mentor is the home of the 20th President of the United States, James A. Garfield.





MENTOR, OHIO USA

A Strategic Location Where Global Companies Succeed

READY TO WORK

Mentor maintains a skilled and stable workforce. Our residents are more highly educated, enjoy a higher median income, and have a higher home ownership rate than both the US and Ohio average.

Mentor Public Schools are highly effective and nationally recognized. There are also a number of local technical training facilities dedicated to advanced manufacturing and engineering technology.

READY TO BUILD

Mentor has eleven industrial parks and over 3,200 acres zoned for manufacturing use. Available greenfield sites up to 80 acres, in addition to a full range of facilities available for immediate occupancy.

READY TO INNOVATE

The area is home to world class educational, research, and medical institutions including Case Western Reserve University, NASA Glenn Research Center, the Cleveland Clinic, University Hospitals, and the Edison Biotechnology Center.

READY TO SUPPORT

Mentor offers a variety of attractive economic incentives that include tax abatement, tax credits, direct grants, infrastructure improvements and public financing, including our International Passport Grant for international companies looking to invest.

READY TO SAVE

Mentor offers a fantastic quality of life as well as a low cost of living. You can conduct business in Mentor at a fraction of the cost of what you'd spend in New York or California.

READY TO EXPERIENCE

Mentor is a beachfront community that provides a great quality of life. We offer affordable housing, scenic natural beauty, diverse outdoor activities, outstanding recreational facilities, as well as robust shopping and dining options.

Regional attractions include a world class orchestra, museums, professional sports teams, and much more.

Contact us today to learn more about why Mentor is the ideal location for your operations.

 Internationally Owned

FORTUNE 100 COMPANIES HEADQUARTERED IN NORTHEAST OHIO

- Schulman
- Aleris International Inc.
- Applied Industrial Technologies
- Cliffs Natural Resources
- Diebold Corp.
- Eaton Corporation
- FirstEnergy Corporation
- Hyster-Yale Materials
- J. M. Smucker Company, The
- KeyCorp
- Lincoln Electric
- Medical Mutual of Ohio
- Parker Hannifin Corporation
- PolyOne Corp.
- Progressive Insurance
- RPM International, Inc.
- Sherwin-Williams Company
- Timken Company, The
- Travel Centers of America

What International Business says about Mentor



"What I really liked about Mentor is that there was a 'can-do' attitude which I hadn't come across anywhere else in North America - the City understands what is required for an international business to come into the area and have been totally supportive in so many different areas...why would I be anywhere else?"

- Keith Fawdington, CEO, UVAMED/Rainbow Trays

"As someone who travels a lot for business, I can confidently say that there is no place like Mentor. That is why we chose Mentor to start our business, MG Spices. As a community, it is a great place to live, raise your kids and also do business.

- Ashish Patel, US Immigrant, President & CEO, MG Spices



Mentor
MEANS BUSINESS

Mentor

MEANS BUSINESS

INDUSTRY CLUSTER SUMMARY

The City of Mentor is a manufacturing leader in the State of Ohio with a strong concentration of research and development, engineering, and metalworking firms serving the advanced manufacturing, aerospace, polymer, and biomedical industry clusters. Nearly 300 manufacturers have chosen Mentor as their home.



BIOMEDICAL

FIND A HEALTHY BOTTOM LINE IN MENTOR

Mentor is home to world leaders in biomedical related technology and devices. STERIS Corporation was founded in Mentor, Ohio in 1985 and is now a global leader in infection prevention, contamination control, surgical and critical care technologies, and more. Internationally recognized clinical research institutions, including the Cleveland Clinic, University Hospitals, and Case Western Reserve University, provide Mentor biomedical companies a world-class platform for research, design, and innovation.

The Cleveland Clinic recognized Mentor's importance as a socioeconomic hub and recently broke ground on a Mentor hospital, slated for completion in 2023.

ADVANCED MANUFACTURING

EVERY MANUFACTURER NEEDS A MENTOR

Advanced Manufacturing is our City's core strength and continues to drive our local economy by advancing the way the world makes products. With a diverse portfolio of industries, and over 11,000 skilled workers in aerospace, biomedical, automotive, polymers & plastics, and component parts suppliers, Mentor is well positioned to continue to outpace the U.S. in manufacturing growth.

Mentor is known for its modern manufacturing facilities, located in 11 industrial parks with easy access to interstate highways, air and rail service, and the deepwater Port of Cleveland. Many of our advanced manufacturers specialize in specialty machine metals and material processing, serving high tolerant industries such as aerospace, military, medical device, energy, and turbines.

AEROSPACE & AVIATION

SOAR ALONG WITH MENTOR'S AEROSPACE & AVIATION LEADERS

Ohio is the birthplace of aviation, with native sons Orville and Wilbur Wright's invention of the airplane in 1903. Ohio and the City of Mentor continue this aerospace legacy as global leaders in aircraft engine parts manufacturing, repair, and aviation research & development.

Mentor's cluster of aerospace manufacturers is impressive, employing over 1,800 skilled full-time workers.

Northeast Ohio is home to the NASA Glenn Research Center, the Ohio Aerospace Institute, and many of the world leaders in aviation.

POLYMERS & CHEMICALS

BOND WITH OUR INDUSTRY LEADERS

Mentor, Ohio's status as a global community in the polymer and specialty chemical industries is poised for continued growth. The development of Ohio's Utica and Marcellus shale offers significant advantages to the polymer and chemical industries, such as desirable proximity to customers and access to low cost natural gas and natural gas liquids. World leading research is conducted at the nearby University of Akron's Polymer Science and Engineering School. The Mentor area is also home to research and development centers from major companies such as Lubrizol and Goodyear.



CITY OF MENTOR

Department of Planning & Development

8500 Civic Center Blvd.
Mentor, Ohio 44060

Kevin D. Malecek

Director, Economic Development and International Trade
+1.440.974.5736 malecek@cityofmentor.com

Kelly Conrad

Economic Development Administrator
+1.440.974.5739 conrad@cityofmentor.com

www.mentormeanbusiness.com